

SPW Global High Quality Fund - Retail

January 2023

Objective

The fund aims in AUD to outperform the MSCI Daily World Total Return Net World Index, after management costs and usual expenses, over rolling 3 to 5 year periods.

Strategy

The fund is an actively managed portfolio of global equities with a high quality bias and which are listed on recognised exchanges. The fund is exposed principally to high quality international listed companies. It seeks to invest in companies with predictable revenue growth that produce sustainable economic value over the long-term. The fund can have material exposure to cash where the portfolio manager considers this appropriate. Regional positioning is driven by bottom-up stock selection. The investment exposure is not subject to any geographical restrictions except that exposure to 'emerging' market listed companies is limited to no more than 30% of the assets. Sector positioning is also driven by bottom-up stock selection, and the investment exposure is not subject to any sector restrictions.

Investment approach

1 Generation of stock ideas

- Screening process based upon a range of metrics
- Meetings with company management and investor relations
- Utilise external and sell-side research sources

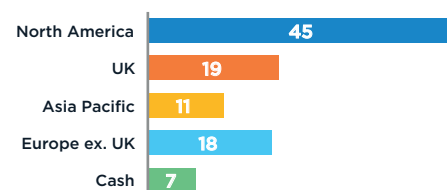
2 Fundamental analysis

- Rigorous and detailed bottom-up company analysis
- Focus on the capital structure of the business
- Look for strong and sustainable competitive advantages
- A strong and growing free cash flow trend over time

3 Portfolio construction

- Active management, constantly revisiting the thesis
- Understanding of risk-reward trade-off
- Buy and sell discipline based on fundamental valuation
- Risk is viewed as a permanent loss of capital

Country allocation (% nav)



Geographical allocation as at 31.01.2023

Sector allocation

(excl cash)	Weight %	Index %
Communication Services	13.1	6.3
Consumer Discretionary	9.2	9.9
Consumer Staples	16.2	7.9
Energy	0.0	5.7
Financials	4.1	14.3
Health Care	21.3	14.6
Industrials	2.7	10.7
Information Technology	26.4	20.2
Materials	0.0	4.5
Real Estate	0.0	2.7
Utilities	0.0	3.2

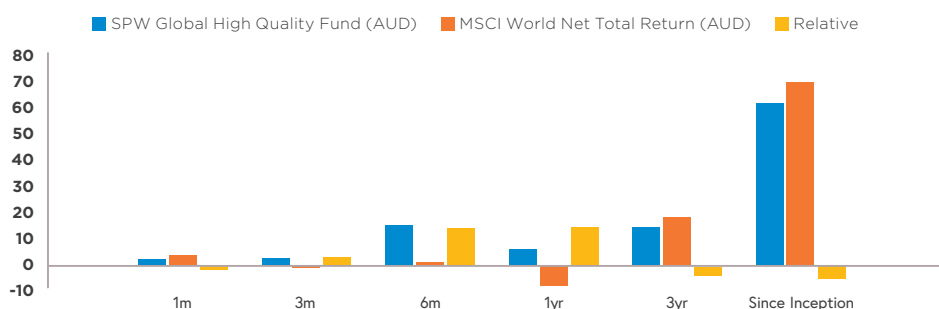
Sources: SPW/Bloomberg/MSCI

Top 10 holdings

		Weight %
SAP	Information Technology	4.7
Fiserv	Information Technology	4.6
British American Tobacco	Consumer Staples	4.5
Visa	Information Technology	4.5
Microsoft	Information Technology	4.3
London Stock Exchange Group	Financials	4.1
Samsung	Information Technology	4.0
Alphabet	Communications	3.8
NetEase	Communications	3.7
Novartis	Healthcare	3.5
Thermo Fisher Scientific	Healthcare	3.4

Performance

SPW Global High Quality Fund performance vs MSCI World (since inception)



	1m	3m	6m	1yr	3yr	Since Inception
SPW Global High Quality Fund	2.4%	2.6%	15.1%	5.9%	14.4%	61.7%
MSCI World Net Total Return	3.6%	-0.5%	1.1%	-7.3%	18.3%	69.7%
Relative	-1.2%	3.1%	13.8%	14.2%	-3.3%	-4.7%

Returns to 31.01.2023

Past performance is not a reliable indicator of future performance.

Monthly commentary

The Sanlam Global High-Quality Fund underperformed the MSCI World Index during the month by 1.2%, with the fund up 2.4%. The best performing stock during the month was Alibaba (+21.0%). The company has been a key beneficiary of the loosening of covid restrictions, post lockdown. The company is leveraged to a consumption recovery in China, which the market expects to happen throughout the year. Moreover, Alibaba over indexes on discretionary categories such as apparel and cosmetics, which we expect to outperform staples in this environment. We also see a better regulatory environment aiding Alibaba as well. The overhang from a possible ADR delisting in the US has been resolved, and any positive regulatory event regard Ant Financial would be a further positive catalyst for the stock. Other strong performers include NetEase (+18.0%) and InterContinental Hotels Group (+16.3%). NetEase has benefited from the resumption of game approvals in China, the early success of new game 'Egg Party', and the improving macro situation in the country. In terms of laggards, Johnson & Johnson (-10.5%) and General Dynamics (-8.6%) underperformed the wider market. These were two of the strongest performers in 2022 and have suffered because of portfolio rotation.

Key fund information

Launch date:	3 May 2017
Investment manager:	Sanlam Private Wealth (Pty) Ltd. ABN 18 136 960 775
Portfolio Manager:	Sanlam Private Investments (UK) Ltd
Responsible Entity:	Melbourne Securities Corporation Limited ACN: 160 326 545 AFSL: 428289
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Email:	sydney@privatewealth.sanlam.com.au
Web:	www.sanlamprivatewealth.com.au
Portfolio manager:	Pieter Fourie
Deputy portfolio manager:	William Ball
Fund regulator:	Australian Securities and Investments Commission
Fund domicile:	Australia
Fund administrator	Mainstream Fund Services
Custodian:	JP Morgan
Other available share classes:	Retail
Initial charge:	None
Currency:	Australian Dollar (AUD)
Dealing times:	9am - 5pm daily AEST
Benchmark:	MSCI Daily World Total Return Net World Index AUD
Management costs:	1.20% p.a. of the NAV of the class
Buy/sell spread:	0.20% / 0.20%
Distributions:	At least annually (end of June), and unless you choose otherwise, distributions are automatically reinvested
Minimum investment:	\$10,000
Exit penalties:	None
Share price at 31.01.2023:	APIR NAV per unit ETL8834AU AU\$ 1.1804

Fund characteristics 31.01.2023

(excl cash)	Portfolio	Index
Fund Size (AUD millions)	6	
Number of Holdings	34	1490
Average Market Cap (A\$ billions)	297	45
Return On Equity	21%	17%
Price/Earnings**	16	18
Free Cash Flow Yield	5.3%	5.8%
Dividend Yield **	1.9%	2.3%

** 12 months forward Sources: SPW/Bloomberg/MSCI
^YUM, PM not included due to low or negative equity caused by changes to the balance sheet

Important information

This document is issued by Sanlam Private Wealth (Pty) Ltd (ABN 18 136 960 775, AFSL 337927) (Manager), in relation to the SPW Global High Quality Fund (Fund). Melbourne Securities Corporation Limited (ACN 160 326 545, AFSL 428289) (Trustee) is the trustee of the Fund. The information provided in this document is general information only and does not constitute financial advice or a forecast, nor does it constitute tax or legal advice. The information in this report has been prepared without taking into account your objectives, financial situation or needs. Before acting on the information or deciding whether to acquire or hold a product, consider its appropriateness and the relevant Information Memorandum. The Product Disclosure Statement which details the features and the fee arrangements of the Fund is available via the website <https://sanlamprivatewealth.com.au/>. The manager, the Trustee, their affiliates, and associates accept no liability for any inaccurate, incomplete or omitted information of any kind or any losses caused by using this information. All investments carry risks. There can be no assurance that the Fund will achieve its targeted rate of return and no guarantee against loss resulting from an investment in the Fund or the repayment of capital or income invested in the Fund. Past fund performance is not indicative of future performance. Before acting on any information contained in this document, recipients should consider the appropriateness of the information provided and should consider consulting a qualified financial advisor.

Pieter Fourie, CFA CA (SA)
Head of Global Equities



As Head of Global Equities, Pieter is the lead fund manager for the Sanlam Global High Quality Equity Fund having joined the firm in mid 2012. His responsibilities include the design, management and implementation of our global equity client offering including segregated mandates for high net worth individuals. Pieter oversees a team of five analysts focusing on global and UK equities across multiple industries. Current assets under management managed by the investment team in direct global and UK equity mandates is more than US\$2.1bn.

William Ball
Senior Equity Analyst



William is a senior equity analyst, who is the deputy fund manager of the Sanlam Global High Quality Fund. Additionally, in conjunction with the Head of Global Equities, William is responsible for global equity research and managing the high net worth global equity mandates and the global equity offering. He has over 13 years of investment experience and a track record of investing in equities. Prior to joining Sanlam in 2009, William worked at Brown Shipley before moving to Merrill Lynch.

Sanlam Private Wealth

E sydney@privatewealth.sanlam.com.au T +61 (2) 8245 0501. Sanlam Private Wealth is a trading name of Sanlam Private Wealth (Pty) Ltd. ABN 18 136 960 775. Registered office: Level 2, 33 York Street, Sydney, NSW 2000.

The Fund's Target Market Determination is available here <https://sanlamprivatewealth.com.au/> A Target Market Determination is a document which is required to be made available from 5 October 2021. It describes who this financial product is likely to be appropriate for (i.e. the target market), and any conditions around how the product can be distributed to investors. It also describes the events or circumstances where the Target Market Determination for this financial product may need to be reviewed.