

WealthFocus Investment Advantage

WEALTHFOCUS PERPETUAL GEARED AUSTRALIAN

April 2023

FUND FACTS

Investment objective: Aims to enhance long-term capital growth through borrowing (gearing) to invest predominantly in quality Australian industrial and resource shares.

FUND BENEFITS

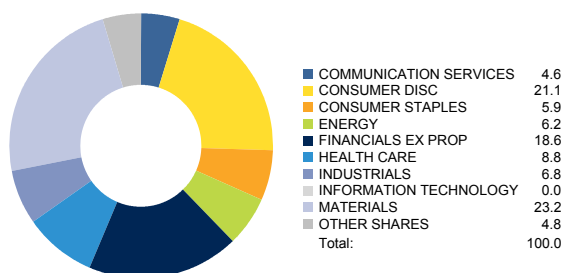
Provides investors with broad market exposure with the potential for higher returns through the use of gearing (borrowing within the fund) and actively managed by one of Australia's most experienced investment management teams.

FUND RISKS

All investments carry risk and different strategies may carry different levels of risk. The relevant product disclosure statement or offer document for a fund should be considered before deciding whether to acquire or hold units in that fund. Your financial adviser can assist you in determining whether a fund is suited to your financial needs.

Benchmark:	S&P/ASX 300 Accum. Index
Inception Date:	November 2008
Size of Portfolio:	\$126.71 million as at 31 Mar 2023
APIR:	PER0492AU
Management Fee:	1.23%*
Investment style:	Active, fundamental, bottom-up, value
Suggested minimum investment period:	Seven years or longer

PORTFOLIO SECTORS



TOP 10 STOCK HOLDINGS

	% of Portfolio
BHP Group Ltd	6.9%
Insurance Australia Group Ltd	5.7%
Flutter Entertainment Plc	5.6%
Santos Limited	5.3%
Brambles Limited	4.7%
CSL Limited	4.5%
Telstra Group Limited	4.1%
Iluka Resources Limited	4.0%
La Francaise des Jeux SA	3.8%
Westpac Banking Corporation	3.6%

NET PERFORMANCE - periods ending 30 April 2023

	Fund	Benchmark #	Excess
1 month	4.67	1.85	+2.83
3 months	2.47	-0.98	+3.45
FYTD	34.51	15.37	+19.15
1 year	5.88	2.13	+3.75
2 year p.a.	14.98	6.07	+8.91
3 year p.a.	37.77	13.97	+23.79
4 year p.a.	11.17	7.72	+3.45
5 year p.a.	10.45	8.23	+2.21
7 year p.a.	10.78	9.14	+1.64
10 year p.a.	9.01	7.87	+1.13

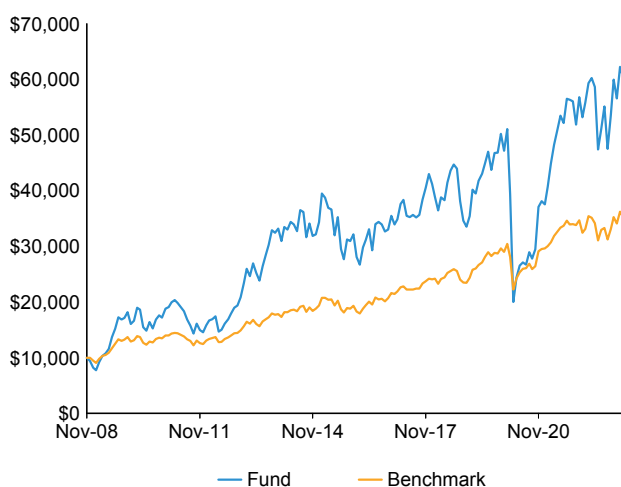
Past performance is not indicative of future performance. Returns may differ due to different tax treatments.

PORTFOLIO FUNDAMENTALS[^]

	Portfolio	Benchmark
Price / Earnings*	16.0	14.9
Dividend Yield*	3.8%	4.4%
Price / Book	2.0	2.0
Debt / Equity	29.5%	33.0%
Return on Equity*	13.2%	13.9%
Gearing Level	55.6%	

[^] Portfolio Fundamentals are compiled using our methodology and provided only for the purpose of illustrating Perpetual's investment style in action. These figures are forecast estimates, calculated based on consensus broker estimates where available, and should not be relied upon. Dividend Yield is a dividend forecast of underlying securities for the portfolio and does not reflect the distributions to be determined for the Fund
*Forward looking 12-month estimate.

GROWTH OF \$10,000 SINCE INCEPTION



*Information on Management Costs (including estimated indirect costs) is set out in the Fund's PDS.

MARKET COMMENTARY

The Australian equity market ended the month of April higher while markets were attentive to offshore developments, most notably any potential banking sector fallout from First Republic's issues and the outcome of May's RBA, Fed Reserve and ECB meetings. Recession signalling from deeply inverted yields, downside risks to consensus earnings estimates, a pullback in lending/tightening credit, and the pricing out of a dovish pivot later in 2023 have been among the bearish talking points. At the same time, bullish drivers have come from easing banking sector stresses, a fall in stock and bond market volatility measures, hopes for a soft landing from low unemployment and a looming end to the global tightening cycle.

Australia March CPI increased by +6.3% year-on-year, down from +6.8% in February. Government bond yields fell across the curve, reflecting dovish sentiment as markets assigned a higher probability to another RBA hold in May. Analysts generally noted that, though the March quarter CPI data likely confirmed that peak inflation is in the rear-view mirror, inflation remains too high. Prices in the clothing and footwear, and furnishings and household equipment categories shrank, resulting in a fall in goods inflation. However, services inflation rose to its highest since 2001, driven by higher prices for holiday travel, medical services, utilities, rents and restaurant meals.

Most economists see a pause to interest rate hikes in May, given the latest CPI print, with further tightening to come later in the year, while markets have consistently priced in no change since the April meeting. The RBA emphasised that the April pause did not mean tightening has ended, and the central bank is expected to retain its tightening bias in the May statement. However, there is a view that the RBA will want more than one month to assess the lagged effects of tightening to date.

PORTFOLIO COMMENTARY

The Fund's largest overweight positions include, Insurance Australia Group Ltd, Flutter Entertainment Plc, and Santos Limited. Conversely, the Fund's largest underweight positions include Transurban Group Ltd, Macquarie Group, and Woolworths Group Ltd, all of which are not held in the Fund.

The overweight position in online betting and gaming provider Flutter Entertainment Plc (+12.1%) contributed to relative performance. During the month, it was revealed that the Company is said to be in talks to appoint John Bryant as its new chairman. Bryant is based in the US and serves on Ball Corp and Macy's boards. Reports speculate that this could lead to Flutter giving up its listing on the London Stock Exchange.

The overweight position in insurance provider Insurance Australia Group Ltd (+6.2%) contributed to relative performance. The stock finished higher on speculation that IAG is in talks to acquire RACQ's insurance business. The Australian notes that RACQ's insurance operations were purchased for ~A\$500M. However, sources indicate that RACQ may offload the division for ~A\$200M.

The overweight position in supply chain services provider Brambles (+6.1%) contributed to relative performance. The Firm reported sales of \$9 million in its 9-month trading update after noting its pricing strategy has helped to offset cost increases across all regions, despite macroeconomic challenges and inventory optimisation by retailers and manufacturers. Brambles has also revised its FY23 guidance, projecting sales revenue growth of 14-15% and underlying profit growth of 17-19%.

The overweight position in healthcare technology solutions provider Healix (-5.4%) detracted from relative performance. The stock ended the month lower following denial by The Takeovers Panel to conduct proceedings on an application from Healix relating to its takeover bid by Australian Clinical Labs. Healix alleged in its submission to the panel that ACL's letter of offer to merge the two ASX-listed diagnostic companies was "misleading, including by omission, and inadequate in a number of respects".

The overweight position in mining royalty firm Deterra Royalties Ltd (-4.2%) detracted from relative performance. Deterra Royalties ended the month lower after acknowledging BHP's Q3 operational review, which reported that its Mining Area C royalty achieved production for the March quarter of 29.7 million wet metric tonnes, a decrease of 3.9% compared to the prior quarter. The company receives an ongoing royalty of 1.232% of Australian dollar-denominated quarterly FOB revenue from the MAC royalty area.

The overweight position in dairy producer a2 Milk Company (-6.5%) detracted from relative performance. Despite the earnings-guidance downgrade by NZ milk company Synlait's, a2 Milk has confirmed that its own FY2023 outlook will remain largely unchanged. The company still expects around 10% revenue growth, aligning with their previous low double-digit growth projection. While its infant milk formula revenue for the English market is estimated to decrease by mid-single digits, a2 anticipates double-digit growth in China.

OUTLOOK

Economic conditions will continue to evolve, and uncertainty will continue to manifest in markets. The central banks' aggressive attempt to rein in inflation expectations will cause unintended consequences in both economies and the markets. Because central banks have no influence on the supply of goods and materials, they also cannot influence the willingness of companies to invest in expanding supply in response to higher prices. This hesitancy is mostly due to companies seeing this as a significant pull forward of demand from fiscal and monetary largesse. We see the only influence central banks can have is on demand, and to achieve a reduction in demand, we will see a tightening in liquidity and financial conditions. This will force many companies to face up to this new reality with many early phase/profitless companies not surviving.

The Ordinaries benchmark prior to 1/4/2000 was the ASX All Ordinaries Accumulation Index. From 1/4/2000 to current the benchmark is S&P/ASX 300 Accumulation Index.

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The PDS for the relevant fund, issued by PIML, should be considered before deciding whether to acquire or hold units in that fund. The PDS and Target Market Determination can be obtained by calling 1800 022 033 or visiting our website www.perpetual.com.au. No company in the Perpetual Group (Perpetual Limited ABN 86 000 431 827 and its subsidiaries) guarantees the performance of any fund or the return of any investor's capital. Total return shown for the fund(s) have been calculated using exit prices after taking into account all of Perpetual's ongoing fees and assuming reinvestment of distributions. No allowance has been made for contribution or withdrawal fees or taxation (except in the case of superannuation funds, as applicable). Past performance is not indicative of future performance.

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